

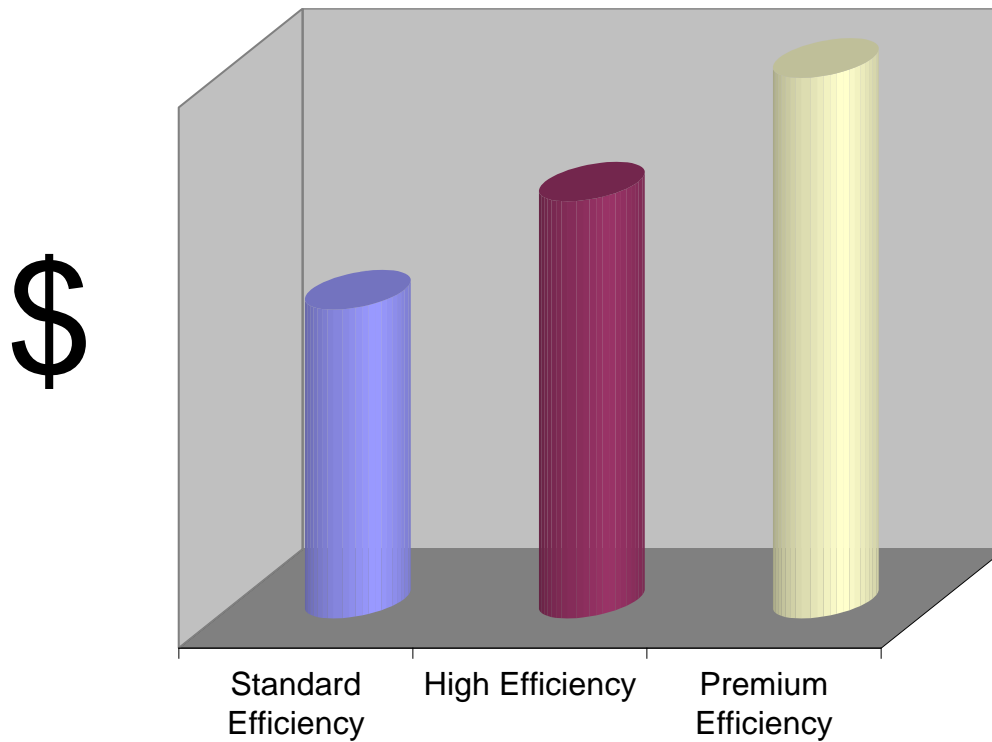
The Design Envelope

The Integrated Demand Based Answer for Innovative
Energy Efficient HVAC and Pumping Systems

Rajmohan – Manager, Energy & Retrofit Solutions -
Armstrong

The Cost Efficiency Paradox

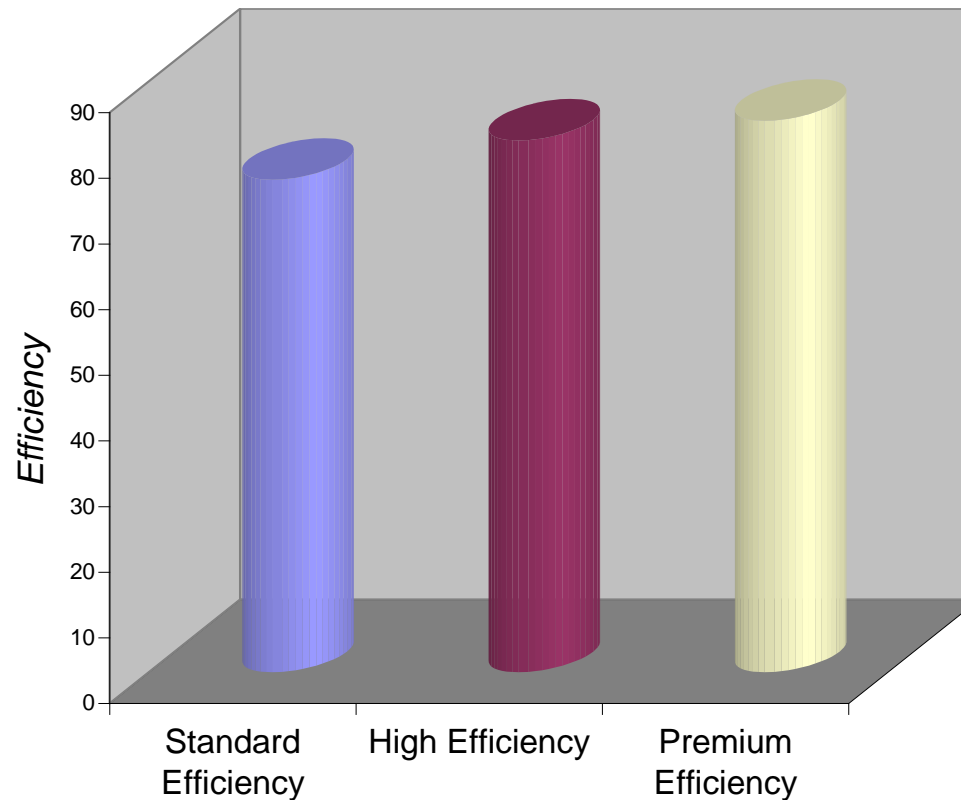
- The traditional mindset



**MAKING ENERGY
MAKE SENSE**

The Cost Efficiency Paradox

- The traditional mindset



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Some Non-Intuitive Data

- What impact have the following had?

New mechanical technologies in the market

Installation of VFDs (variable freq drives)

Integrated Control Technology

What Impact Have the Following Had?

Savings

New mechanical technologies in the market

Installation of VFDs (variable frequency drives)

Integrated Control Technology

15%

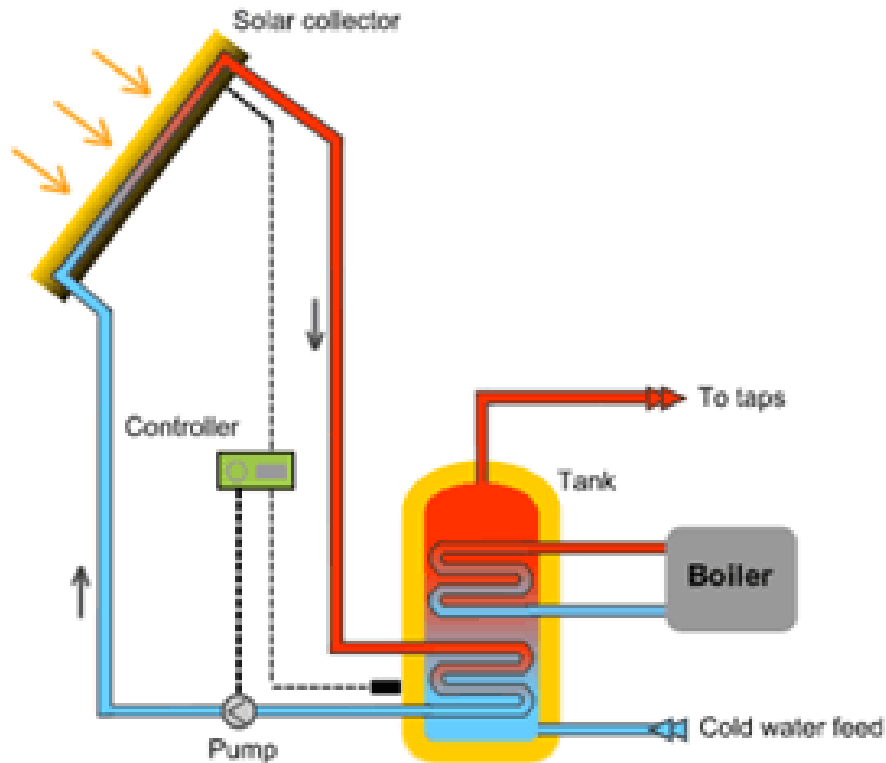
30%

40-60%

Integrated Control Technology

Other Benefits;

- Lower installed cost
- Lower life-cycle cost
- Paybacks of <6 months
- Better Occupant Comfort
- Reduced Project Risk
- Ability to incorporate Renewable Technologies Efficiently



Specific Energy Figures

ASHRAE Standard 90.1

1975	65000 btu/sqft/ye ar
1999	53000 btu/sqft/ye ar
2004	47000 btu/sqft/ye ar
2010	36000 btu/sqft/ye ar
2020	18000 btu/sqft/ye ar

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Specific Energy Figures

ASHRAE Standard 189.1

Design of High-performance Green buildings

2007	33000	btu/sqft/year
2010	25000	btu/sqft/year
2020	12500	btu/sqft/year
2030	net zero	btu/sqft/year

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HVAC Is A Variable Load World

How can we develop the “best sized” solution when we know and need to accommodate for future changes to the building loads?



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Rate of change with buildings (new and existing building stock)

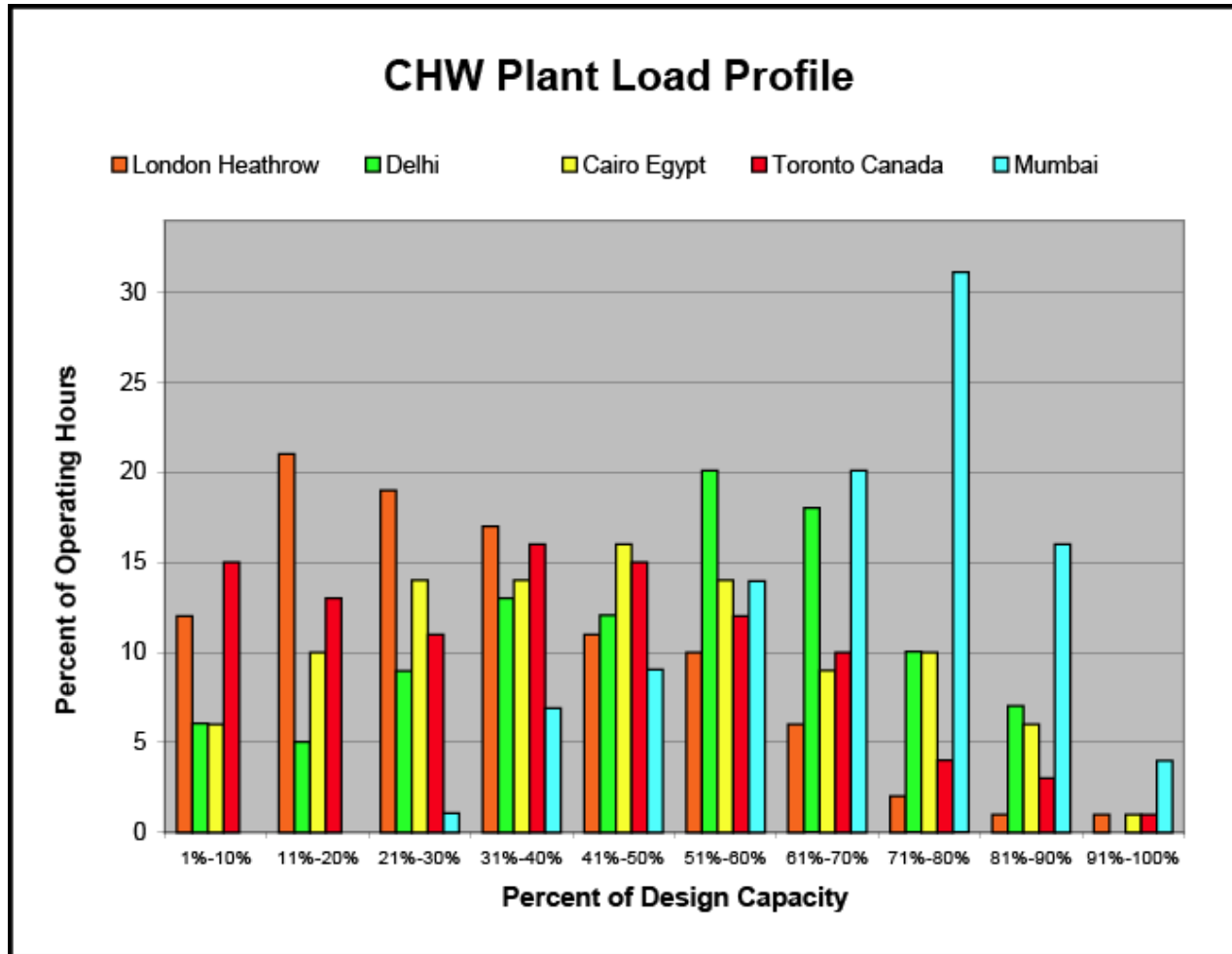
- Today, designs finalized during construction
- Mechanical systems redesign 3-4 times, +/-15%
- Tenant “refit” for new mix (data servers example)

Our HVAC world is recognized as “variable load”,

- The expectation today is that equipment will come as variable speed,
- VFDs have become cost economic and reliable,
- a great deal of benefit is gained from an “integrated” approach to determining how that VFD is controlled to it’s connected load / mechanical equipment.

Design Envelope

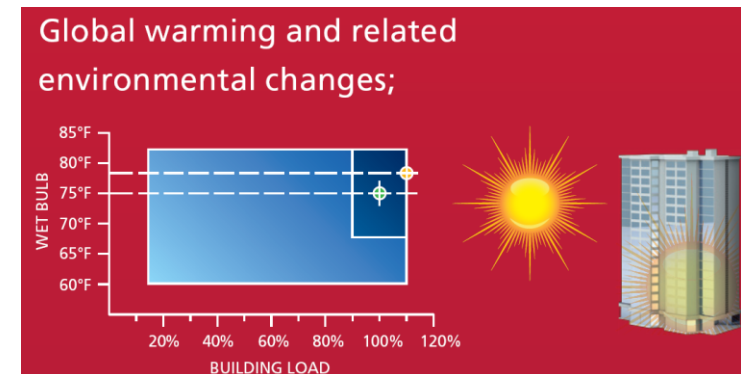
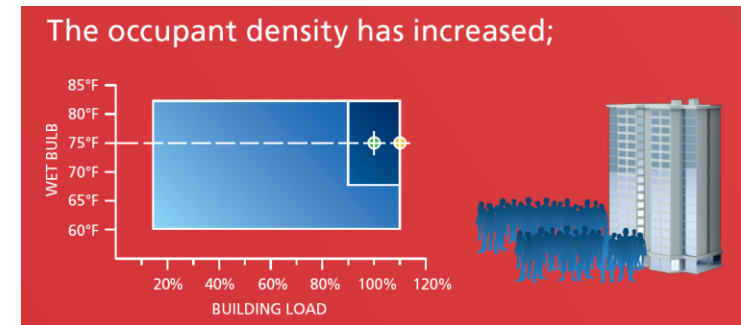
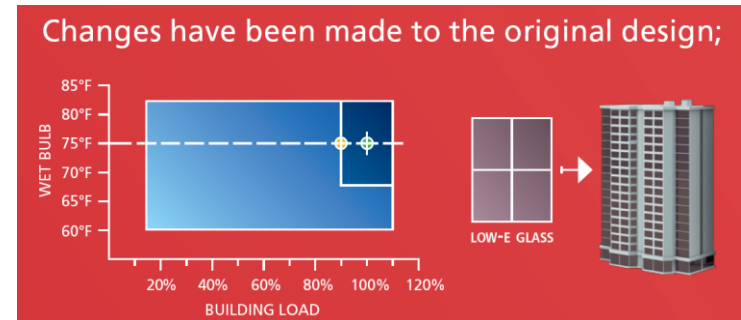
Part Load Performance is key!



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The Challenge... provide a new approach to:

- optimize for the variable load world
- accommodate new causes of change without additional time, expense and risk
- prevent “over-sizing”
- provide an “integrated” factory approach that is intended for tuning to site conditions, thereby offering “future proofing”



Design Envelope

Fixed Speed World thinking;

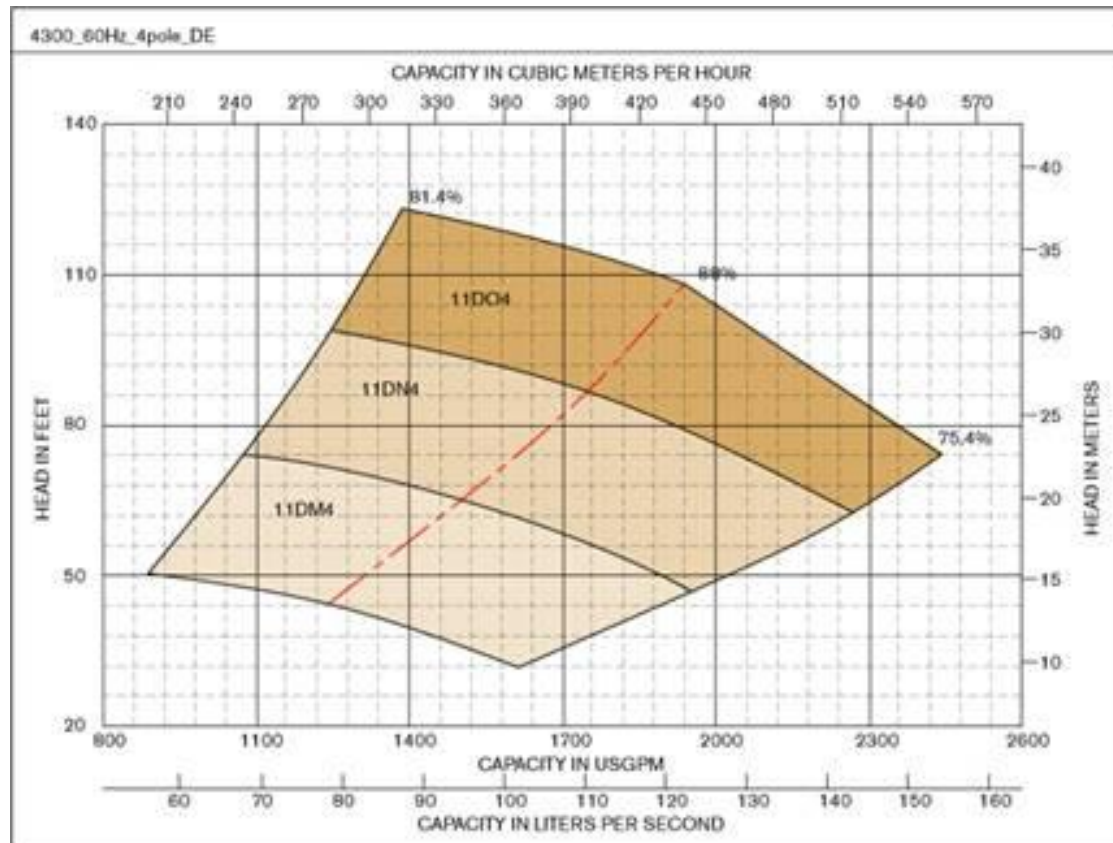
- Mechanically tuned equipment at the factory and then mechanically tune the system on site**

Variable Load / Speed World Thinking with Design Envelope

- A fixed range of mechanical gear with integrated control enabling factory tuning by controls, and further site system tuning by controls.**

Design Envelope

Easy selection, Lower Project Risk



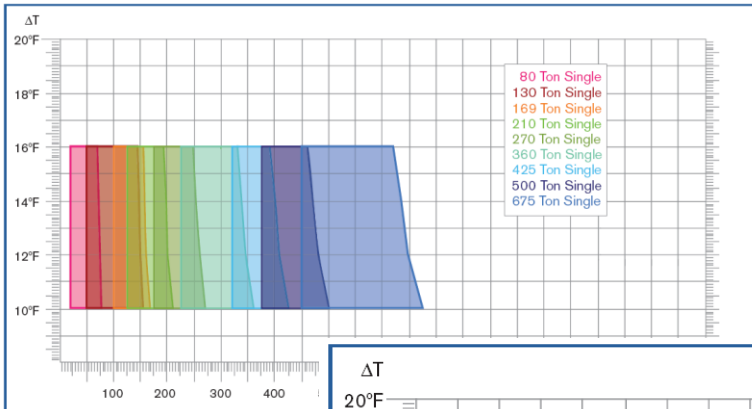
3.



**IVS INTELLIGENT
VARIABLE SPEED PUMP**

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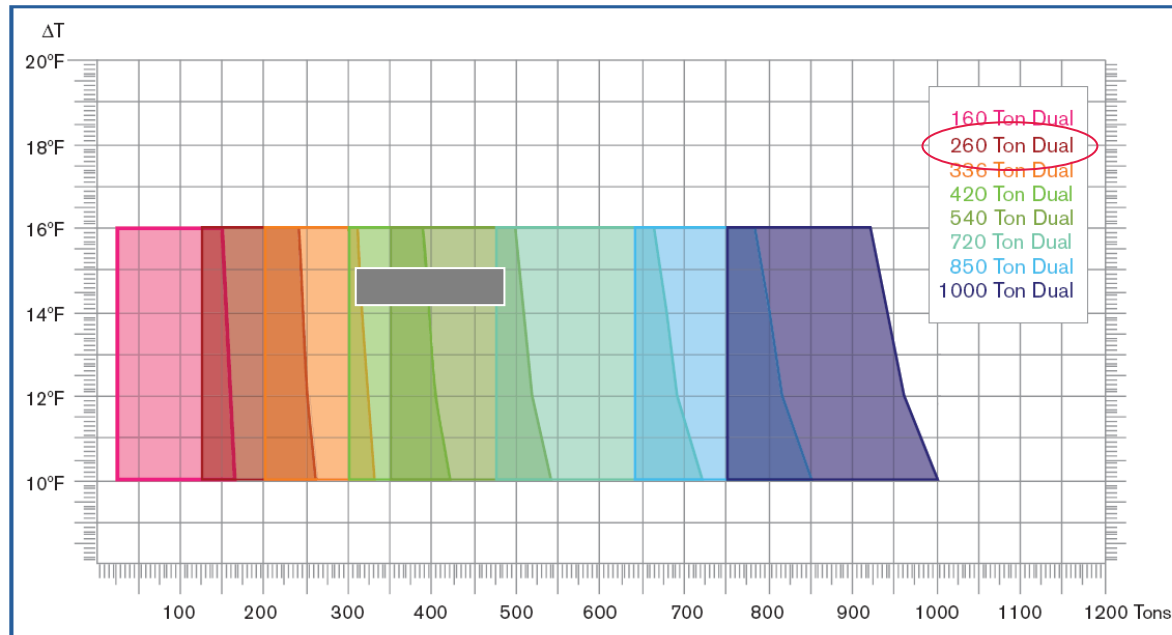
The Ultra-Efficient Option – Cooling plants



Design Envelope Solution Range

Capable for
future load and
today's
efficiency

Pre-engineered
Low Project
Risk



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Design Envelope

Easy
Selection,
Lower
Project Risk

ARMSTRONG 

THE SWEET SPOT FOR BETTER PERFORMANCE

Over the years, driver technology has evolved with a bigger sweet spot

to be more accurate and improve performance. Like these well-designed clubs, the Armstrong Design Envelope offers a larger "sweet spot" for mechanical room efficiency. Instead of basing its performance on a couple of peak load days – and facing wasteful overperformance at non-peak times – a building can now operate efficiently in part load conditions. It's a new way of thinking.



Armstrong's innovative range of technologies adapt easily to real-world demands.

This new way of specifying provides unparalleled efficiency and reliability, significant cost and energy savings, and a lower carbon footprint.

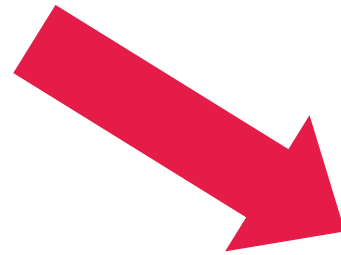
Think of it as an efficiency "hole-in-one" – exclusively from Armstrong.

ECO:nomics

VISIT WWW.ARMSTRONGPUMPS.COM/DESIGNENVELOPE

ECO:nomics

Applying today's existing operating
Budget



Towards the payout of an energy and
maintenance saving with
Integrated Control and Integrated
Design

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What is the difference between:

1. Assembled / Field Designed

And

2. Integrated Design Envelope Solutions

Integrated Design Envelope Solutions:

1. Components are mechanically and electrically matched for optimized performance based on a specific design envelope
2. The performance curves of the mechanical equipment, electrical VS inverters (drives), are entered into the automation algorithms for control, based on the mechanical optimization

Integrated Design Envelope Solutions:

3. In the field, on site at the project, the equipment is tuned to the requirements on site through “electronics”, as opposed to alteration of the mechanical equipment (impeller trim, throttling balance valve ...)
4. The optimized components with integrated automation typically enables smaller mechanical components, lowering the cost of components to enable the addition of the automation costs, all bringing better efficiency throughout the operation range

Integrated Design Envelope Solutions:

1. Optimized Equipment combinations
2. Automation is component specific
3. Field equipment is tuning by electronics
4. Optimized integrated solution has smaller components that cover automation for better efficiency

Performance Integration, Design Envelope

When a designer lays out a project, they cannot specify this type of field developed solution

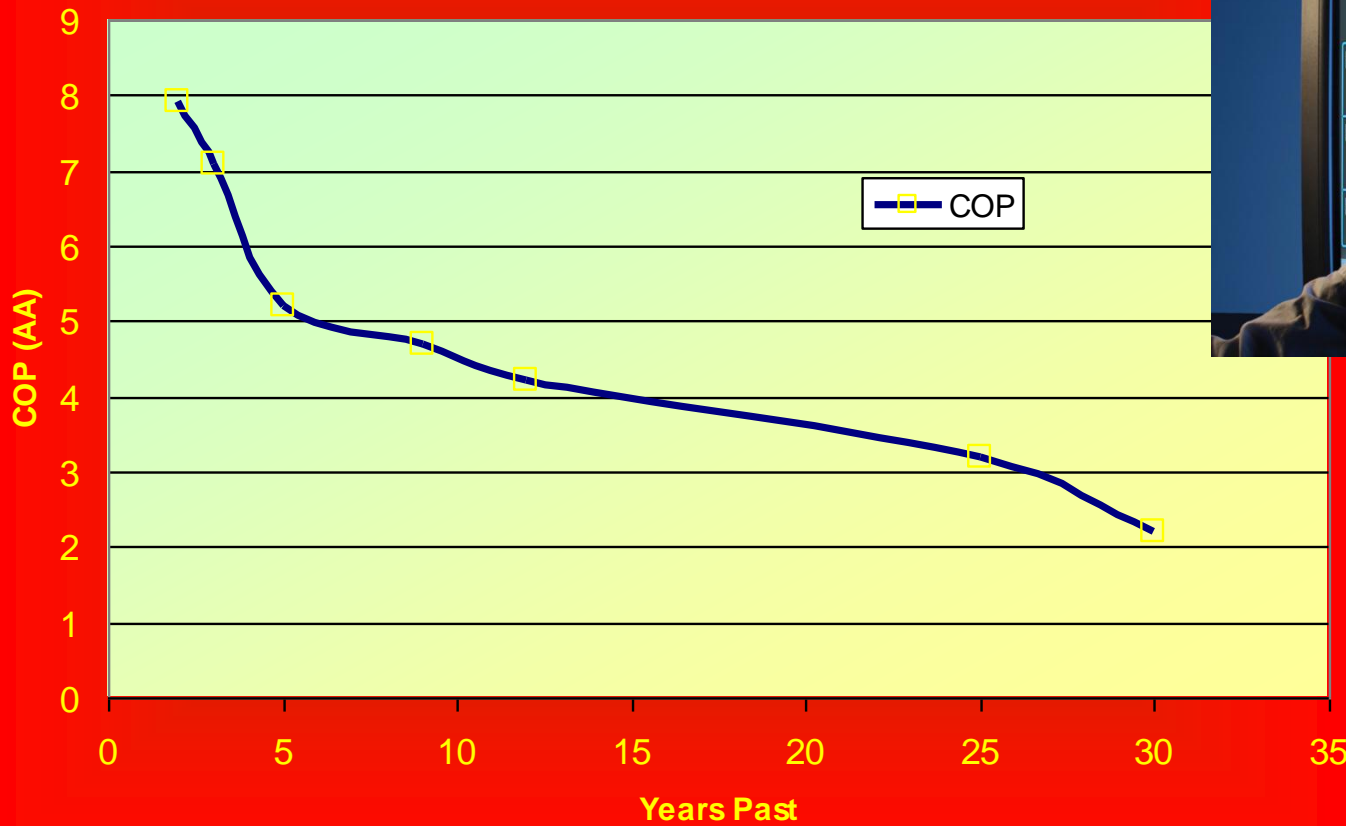
It requires advanced knowledge of the equipment performance data, how the equipment interacts, and a significant amount of algorithm development around the application

The best the design is likely to do is leave the options For mechanical equipment open to the lowest of qualified Equipment bidders (doesn't lead to optimized match)

The contractor doesn't have the motivation to pursue the additional knowledge to implement such solutions in the field, if they could for a "one-off"
(this integrated control is a Manufacturer's approach)

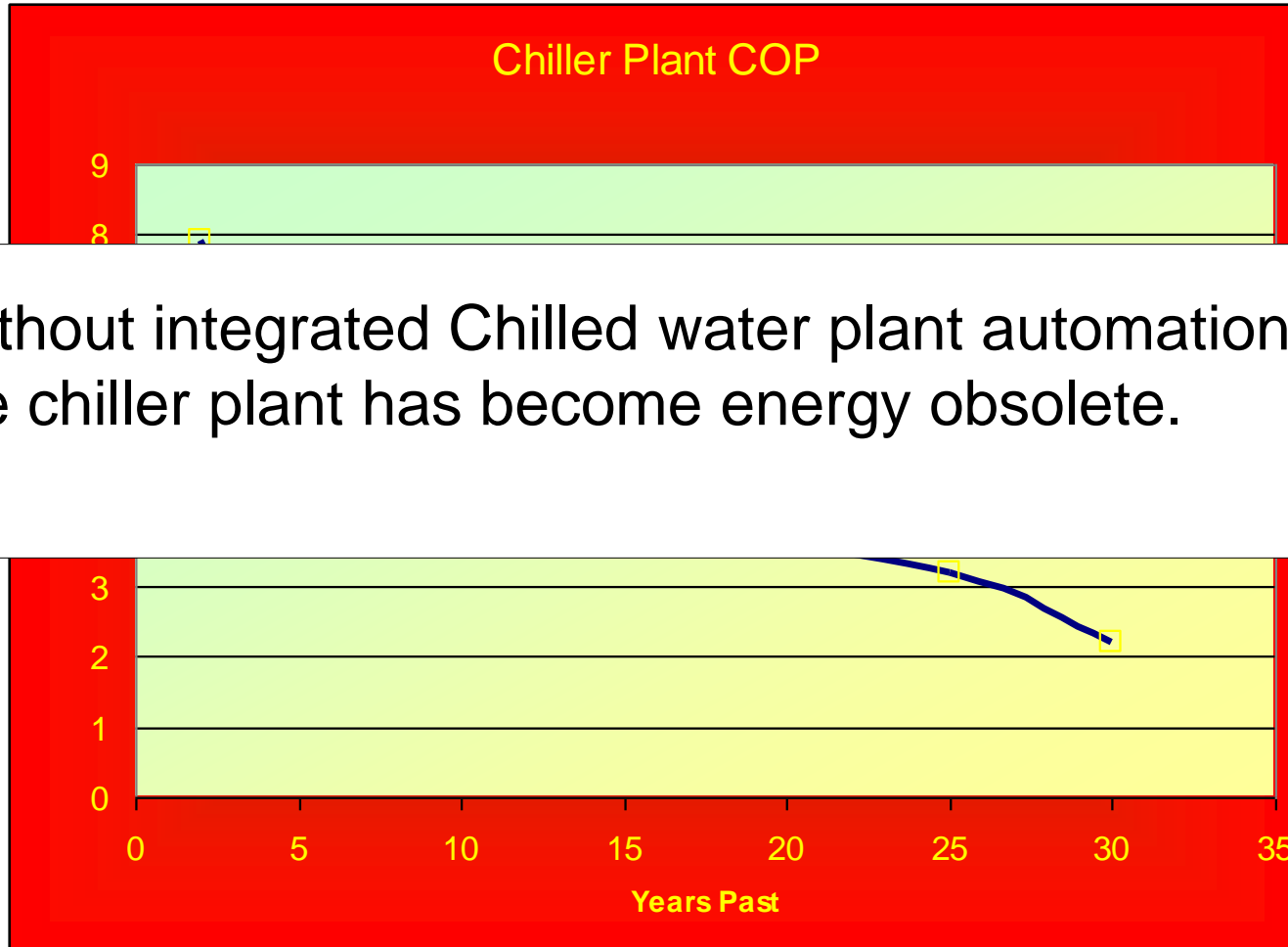
Consider the Impact of CHW Plant Efficiency

Chiller Plant COP



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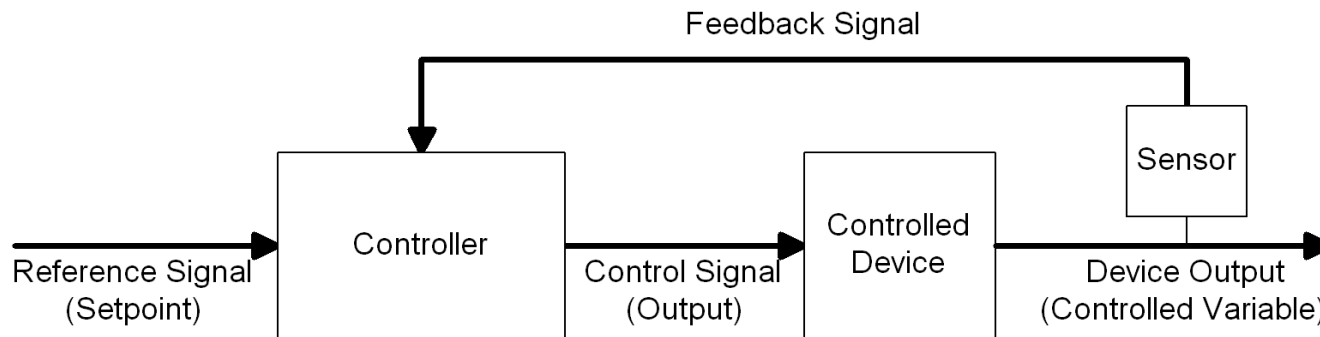
Consider the Impact of CHW Plant Efficiency



Without integrated Chilled water plant automation the chiller plant has become energy obsolete.

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"PID" Control Loop



P = Proportional

I = Integral

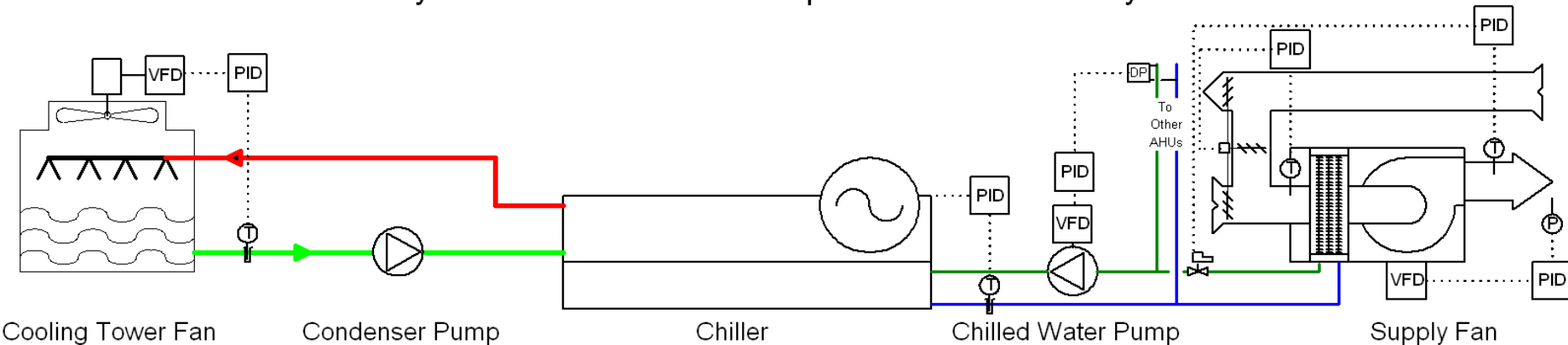
D = Derivative

Demand Based Control

Demand Based Control is a method of relational control developed for systems that incorporate multiple modulating components to achieve a desired result or condition. It replaces multiple stand alone PID loops that operate each component independently.

Conventional HVAC Central System Control

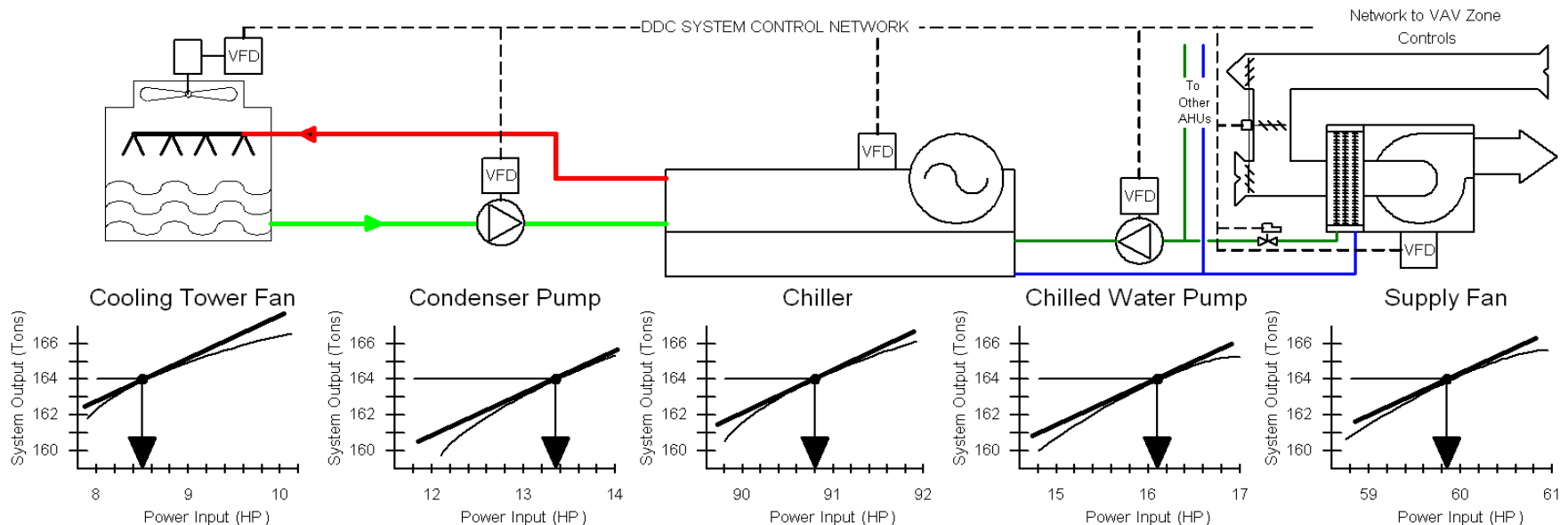
Under PID control, each system component is operated independently to maintain an intermediate setpoint (usually temperature or pressure) - that does not necessarily directly reflect the current requirements of the system



PID provides a primitive means of modulation control. Controllability and stability are almost always issues with PID control. Energy optimization over any range of conditions requires a separate step that adds to controllability and stability issues. Furthermore energy optimization opportunities are constrained by precision and accuracy of intermediate temperature and pressure instrumentation .

Demand Based Control

Demand based control is a relational method of control that has been developed from the Equal Marginal Performance Principle. Demand based control operates individual components based on relative power input rather than to maintain an intermediate temperature or pressure setpoints.



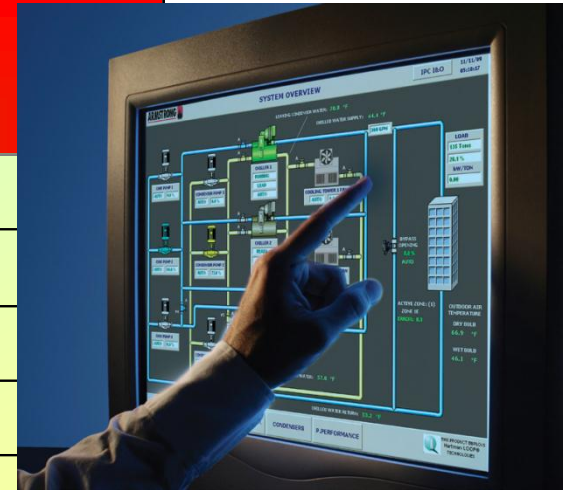
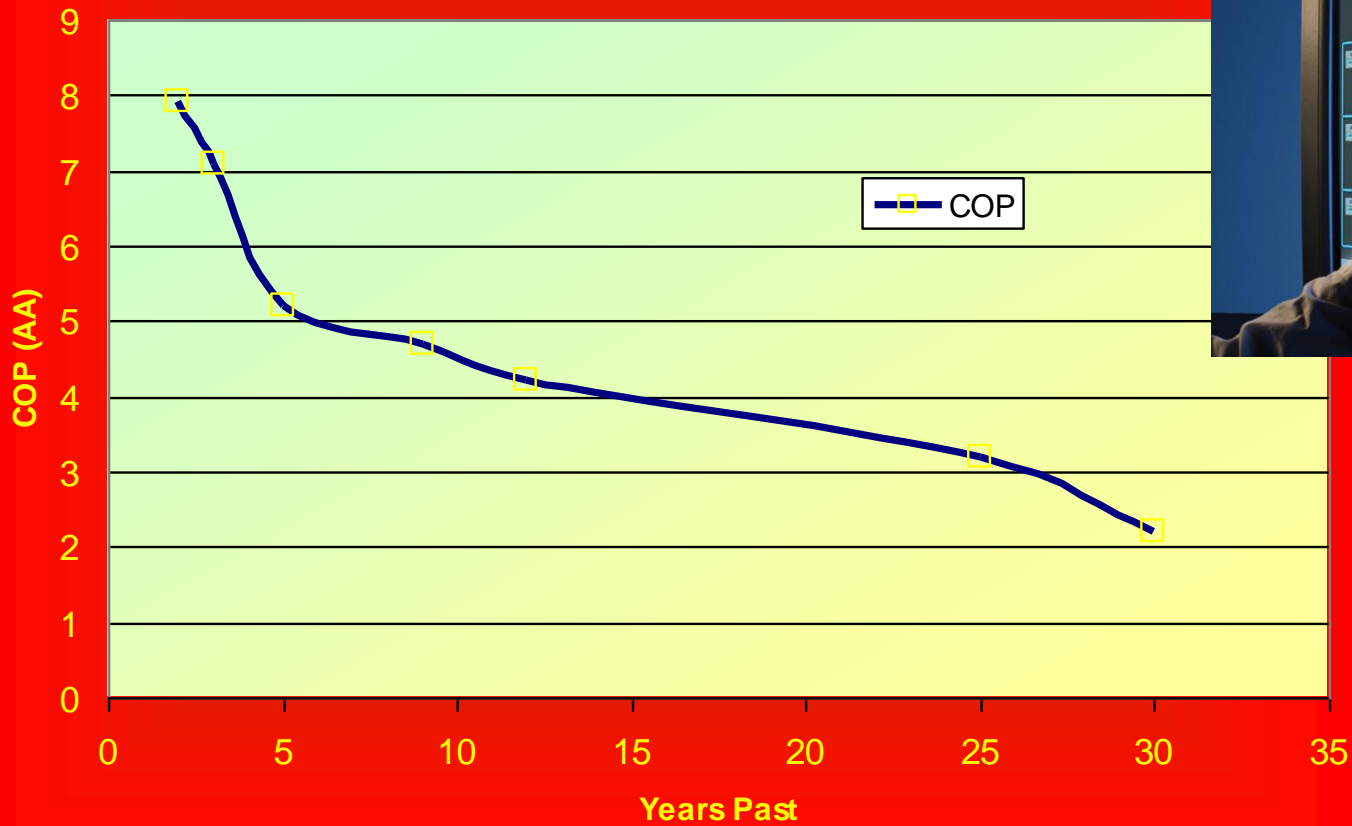
Because continuous error correction is not an essential element of demand based control, operating stability is almost never an issue. The above system is optimized at the relative power settings shown by the arrows because, in accordance with the Equal Marginal Performance Principle, the marginal performance (slope of the curve of total system output per unit input for the component) is the same for all system components.

Why Implement Relational Control?

- 1 Efficiency Improvements
- 2 Performance Improvements
- 3 Simpler Configurations and Simpler Control
- 4 More Stable Operation
- 5 Reduced Maintenance Requirements

Consider the Impact of CHW Plant Efficiency

Chiller Plant COP



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Variable Speed Pump Specifications for your Buildings

- Does the industry select in the same manner as a constant speed pump and specify a VFD for it?
- Are life cycle costs calculated from design point efficiency?
- Do you suspect that you cannot truly lower the carbon footprint without extra costs?

Taking “Premium” out of Efficiency

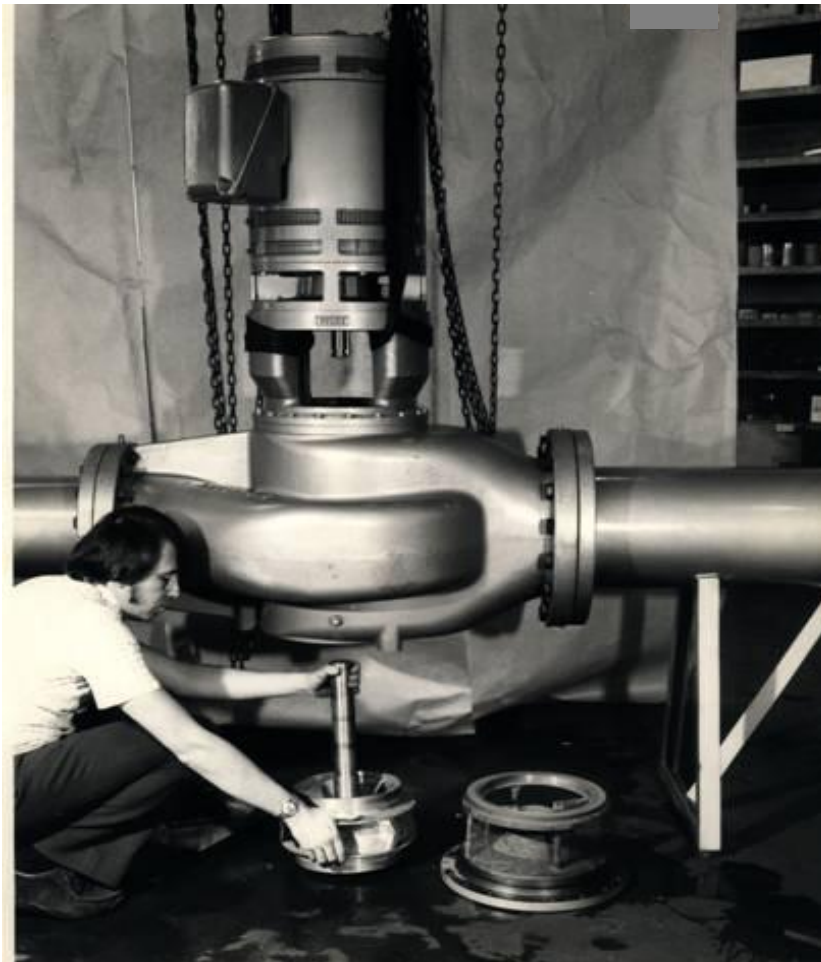
- What constitutes the highest (Pumping Unit) customer value proposition in our business?
 - Lowest equipment cost?
 - Lowest installed cost?
 - Highest equipment efficiency?
 - Lowest energy costs?
 - Lowest Life Cycle (LLC) costs?



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HVAC customer needs – 1960's

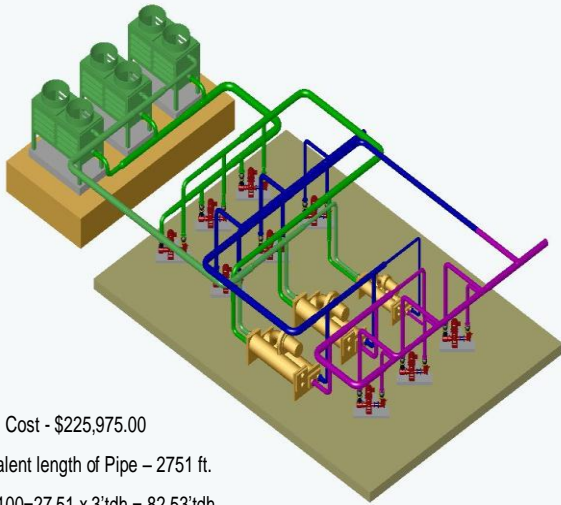
- Smaller footprint
- Easy to install
- Easy to maintain
- Reliable
- (Flexibility of use)



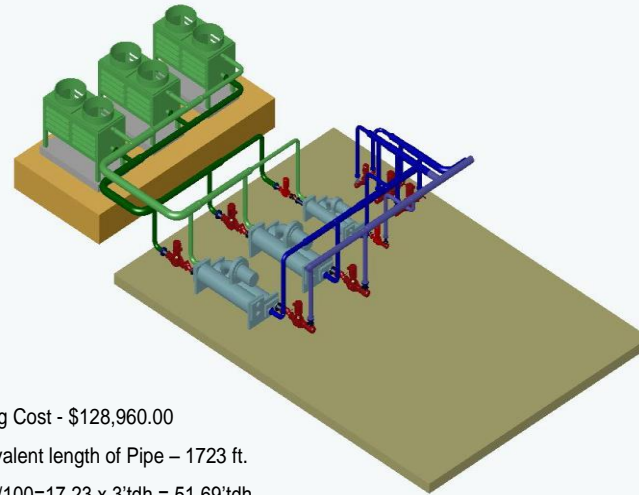
Vertical In-Line (VIL) Pump. Circa: 1970

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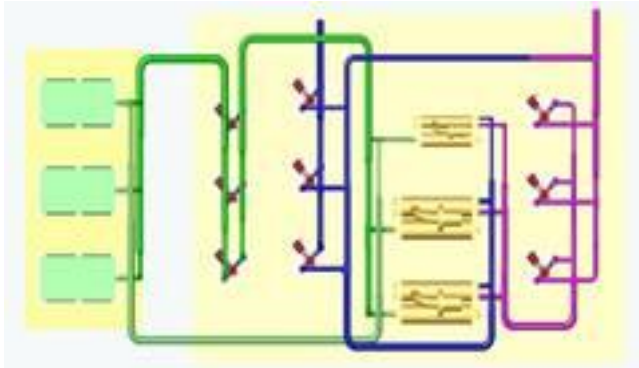
Best Practice



Piping Cost - \$225,975.00
 Equivalent length of Pipe – 2751 ft.
 $2751/100=27.51 \times 3'tdh = 82.53'tdh$



Piping Cost - \$128,960.00
 Equivalent length of Pipe – 1723 ft.
 $1723/100=17.23 \times 3'tdh = 51.69'tdh$



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SENSORLESS IVS – THE MENTAL DEVIDE

WE MEASURE

WE CONTROL

**Power
&
Speed**



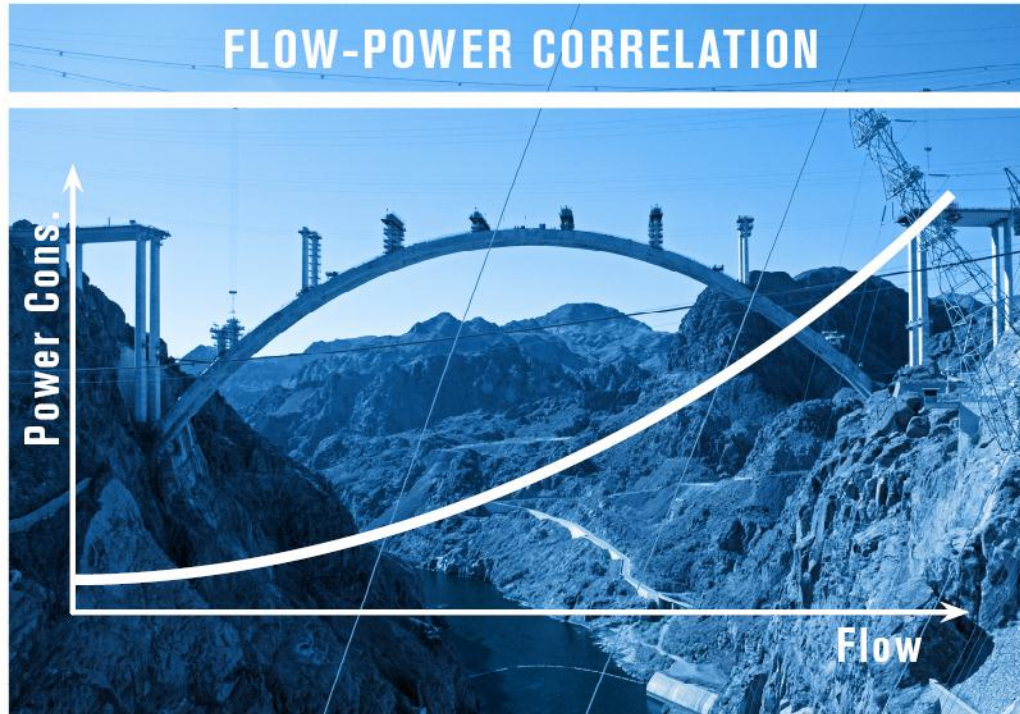
**Head
&
Flow**

SENSORLESS IVS – MISSING LINK (1)

WE MEASURE

**Power
&
Speed**

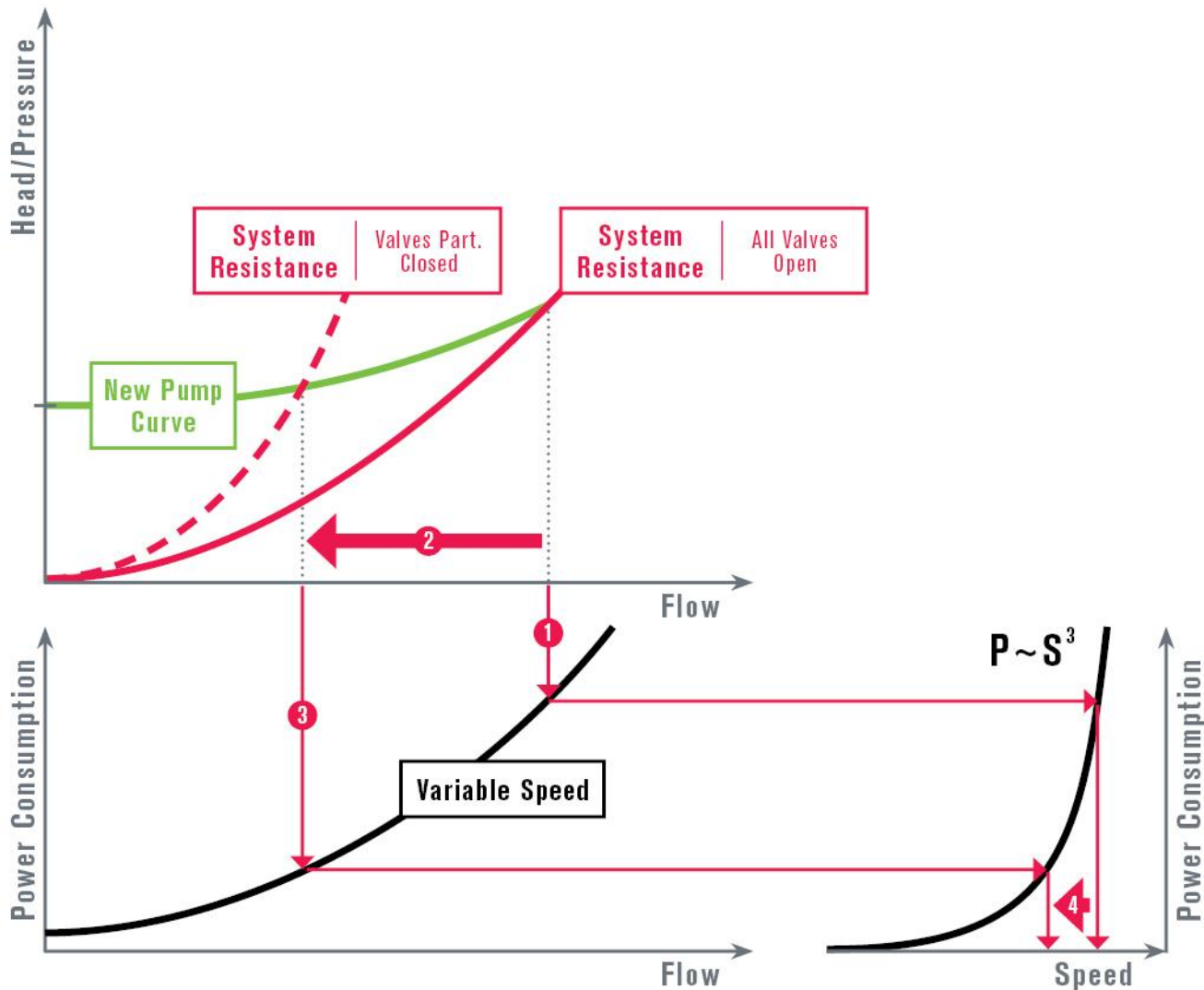
FLOW-POWER CORRELATION



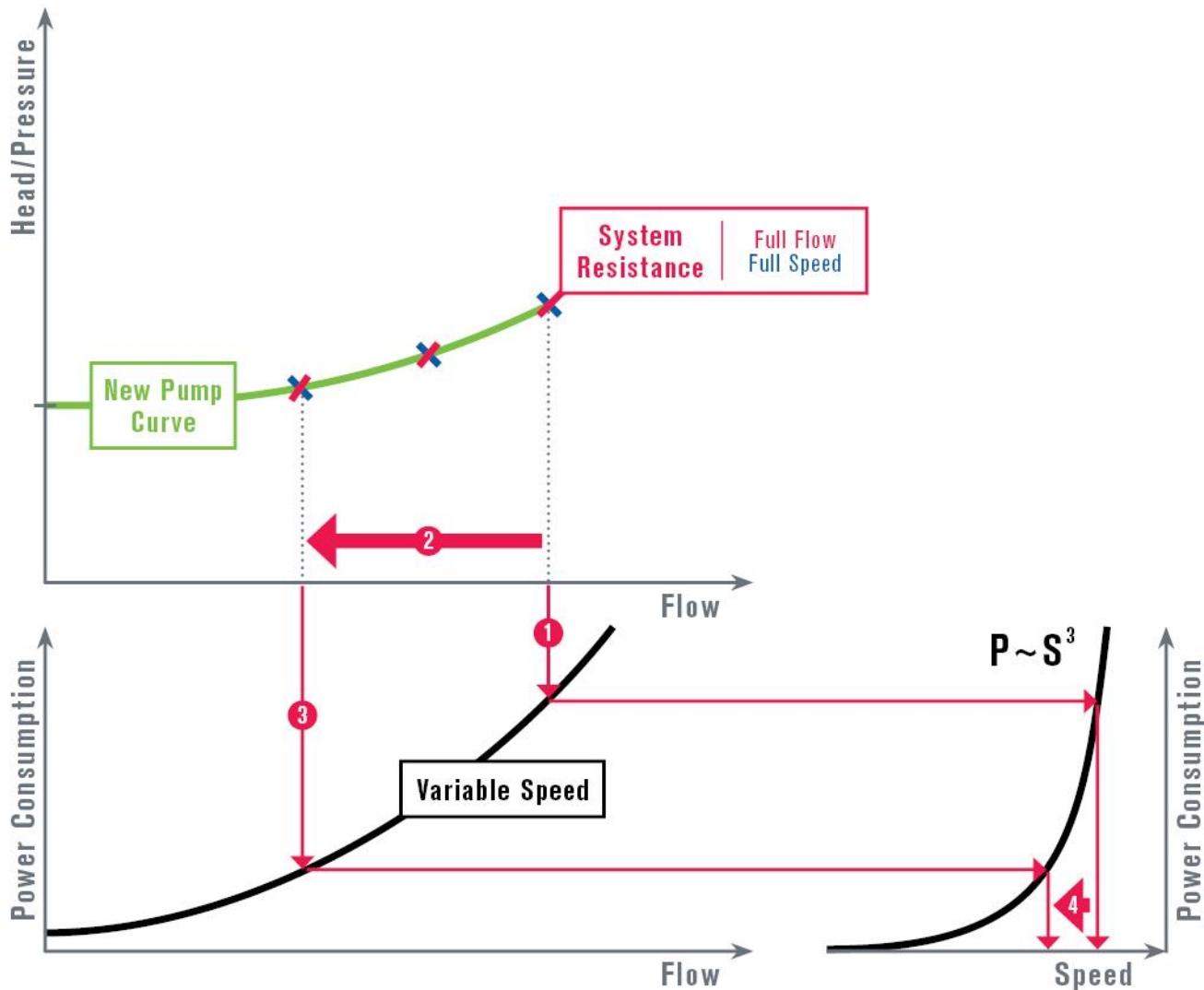
WE CONTROL

**Head
&
Flow**

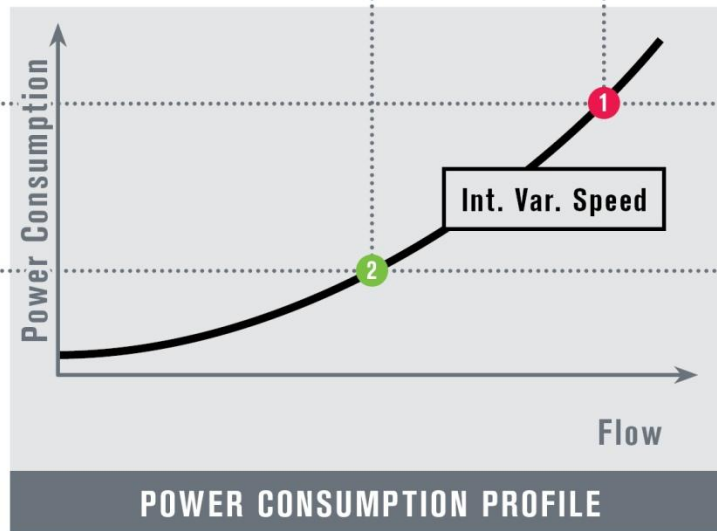
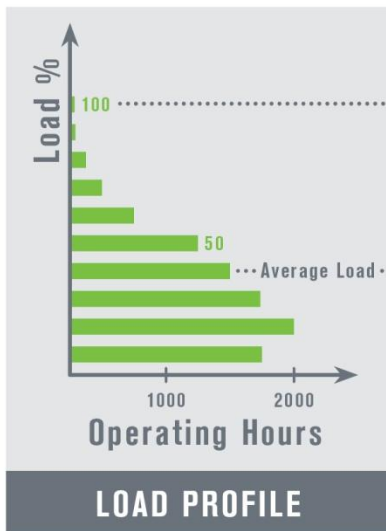
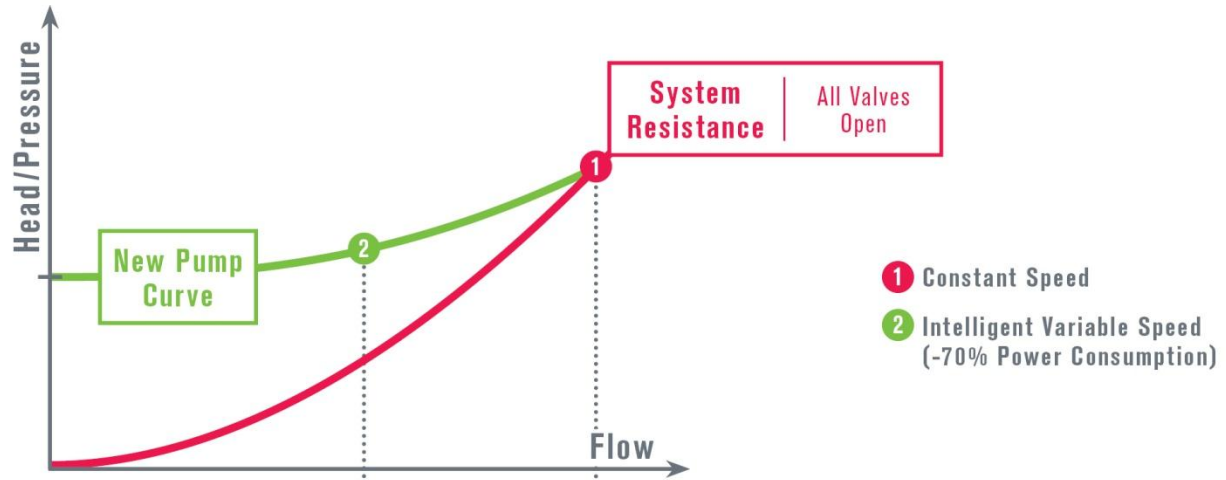
SENSORLESS CONTROL PRINCIPLE



SENSORLESS CONTROL PRINCIPLE



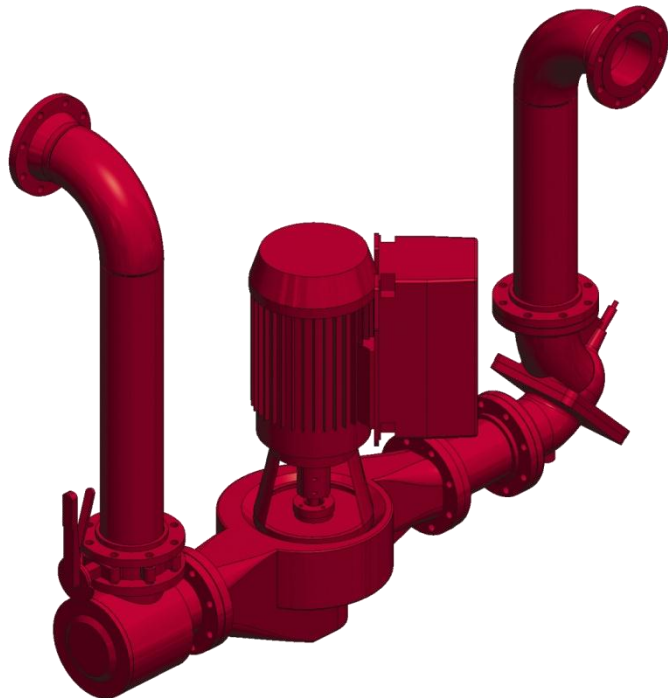
WHY IVS IS PROFITABLE



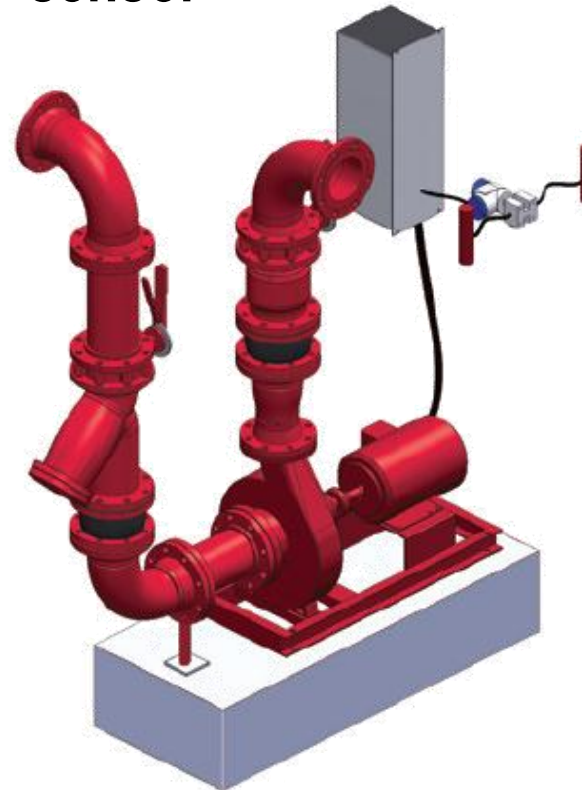
Value Proposition data IVS VIL & ES-RMT CTRLS

- **Vertical In-Line – Integrated Controls**

- Save 30% installed cost
- Save 35% LCC



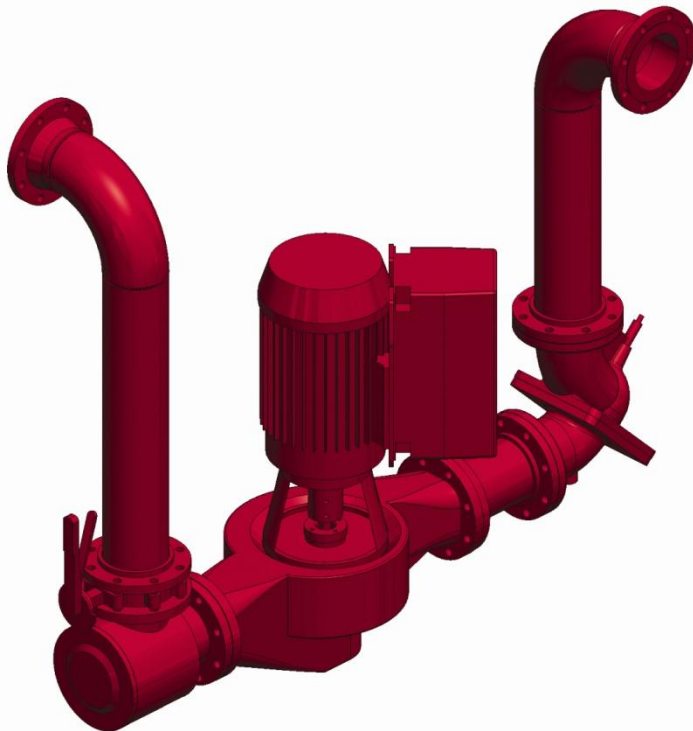
- **End Suction – wall mounted VFD & remote sensor**



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Value Proposition

- **Vertical In-Line with SG & FTV with or without Integrated Controls really has no alternate peer**
- **Lowest Carbon Footprint at ~~NO~~ extra lower cost**



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Pump Type



- Can pump type as well as pump selection influence energy costs?

Summary

- HVAC Technologies readily available today
 - Design Envelope / Part Load World Thinking
 - Use of variable speed and integrated design and controls
 - Variable speed chillers / pumping vs constant speed
 - Demand based chiller controls vs PID loop
 - Complete chiller plant COP's > 7.0 vs 5.0



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Summary

- HVAC Technologies readily available today
 - Vertical Inline pumps with integrated control vs end suction pumps with wall mounted standard controls
 - Suction guides / triple duty valves
 - 30% installed cost savings
 - 35% life cycle savings
 - Additional mechanical room pipe savings and pipe energy savings (37% savings)



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We must Ask Ourselves

Are we using the best technologies

**In Every New and Existing
Building!**

Our obligation to use Best Technologies

For our customers

The public

Professional Ethics